

### **EXCO TECHNOLOGIES LIMITED**

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Interim report to the shareholders for the six months ended March 31, 2011

### NOTICE TO READER

The attached consolidated financial statements have been prepared by management of the Company. The consolidated financial statements for the six - month periods ended March 31, 2011 and 2010 have not been reviewed by the auditors of the Company.

# EXCO TECHNOLOGIES LIMITED INTERIM CONSOLIDATED BALANCE SHEETS (Unaudited) \$(000)'s

|  | As at<br>March 31, 2011 |           |
|--|-------------------------|-----------|
| ASSETS                                   |                         |           |
| Current                                  |                         |           |
| Cash                                     | \$12,676                | \$20,186  |
| Accounts receivable (note 4)             | 41,463                  | 33,320    |
| Inventories (note 5)                     | 27,192                  | 23,610    |
| Prepaid expenses and deposits            | 2,397                   | 3,692     |
| Assets held for sale (note 7)            | 4,962                   | 1,206     |
| Total current assets                     | 88,690                  | 82,014    |
| Total current assets                     | 00,070                  | 62,014    |
| Fixed assets (note 3)                    | 63,614                  | 66,448    |
| Future income tax assets                 | 141                     | 385       |
| Tuttie income tax assets                 | 63,755                  | 66,833    |
|  | \$152,445               | \$148,847 |
| LIABILITIES AND SHAREHOLDERS' EQUITY     | Y                       |           |
| Accounts payable and accrued liabilities | \$22,214                | \$21,490  |
| Income taxes payable                     | 1,455                   | 2,433     |
| Customer advance payments                | 1,865                   | 1,760     |
| Total current liabilities                | 25,534                  | 25,683    |
|  | ,                       | ,         |
| Future income tax liabilities            | 3,478                   | 3,966     |
| Total liabilities                        | 29,012                  | 29,649    |
| Shareholders' Equity                     |                         |           |
| Share capital (note 2)                   | 35,900                  | 35,868    |
| Contributed surplus (note 2)             | 3,334                   | 3,247     |
| Retained earnings                        | 102,627                 | 96,001    |
| Accumulated other comprehensive loss     | (18,428)                | (15,918)  |
| Total shareholders' equity               | 123,433                 | 119,198   |
|  | \$152,445               | \$148,847 |

## EXCO TECHNOLOGIES LIMITED INTERIM CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (LOSS) (Unaudited)

\$(000)'s except for earnings per share

|   | Three Mon | ths ended | Six Month | s ended  |
|---|-----------|-----------|-----------|----------|
|   | March 31  |           | March 31  |          |
|   | 2011      | 2010      | 2011      | 2010     |
| Sales   | \$52,885  | \$39,312  | \$98,477  | \$76,902 |
| Cost of sales and operating expenses                |           |           |           |          |
| before the following (note 5)                       | 37,494    | 27,998    | 71,112    | 56,318   |
| Selling, general and administrative (notes 2 and 4) | 6,156     | 5,622     | 11,700    | 10,138   |
| Depreciation and amortization                       | 1,898     | 2,051     | 3,854     | 4,017    |
| Gain on sale of fixed assets                        | (96)      | -         | (43)      | (271)    |
| Interest expense (income)                           | (12)      | 5         | (37)      | 18       |
|   | 45,440    | 35,676    | 86,586    | 70,220   |
| Income before income taxes                          | 7,445     | 3,636     | 11,891    | 6,682    |
| Provision for income taxes                          | 1,899     | 1,410     | 3,219     | 2,556    |
| Net income for the period                           | 5,546     | 2,226     | 8,672     | 4,126    |
| Other comprehensive loss                            |           |           |           |          |
| Unrealized loss on foreign currency translation of  |           |           |           |          |
| self-sustaining operations                          | (507)     | (2,274)   | (2,510)   | (3,717)  |
| Comprehensive income (loss)                         | \$5,039   | (\$48)    | \$6,162   | \$409    |
| Earnings per common share                           |           |           |           |          |
| Basic and diluted earnings                          | \$0.14    | \$0.05    | \$0.21    | \$0.10   |

## EXCO TECHNOLOGIES LIMITED INTERIM CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY (Unaudited) \$(000)'s

|                                |          |             |           | Accumulated   |               |
|--------------------------------|----------|-------------|-----------|---------------|---------------|
|                                |          |             |           | other         | Total         |
|                                | Share    | Contributed | Retained  | comprehensive | shareholders' |
|                                | capital  | surplus     | earnings  | loss          | equity        |
|                                |          |             |           |               |               |
| Balance, October 1, 2010       | \$35,868 | \$3,247     | \$96,001  | (\$15,918)    | \$119,198     |
| Net income for the quarter     | -        | -           | 3,126     | -             | 3,126         |
| Dividends                      | -        | -           | (1,023)   | -             | (1,023)       |
| Stock option expense           | -        | 50          | -         | -             | 50            |
| Unrealized loss on translation |          |             |           |               |               |
| of self-sustaining operations  | -        | -           | -         | (2,003)       | (2,003)       |
| Balance, December 31, 2010     | \$35,868 | \$3,297     | \$98,104  | (\$17,921)    | \$119,348     |
| Net income for the quarter     |          |             | 5,546     |               | 5,546         |
| Dividends                      |          |             | (1,023)   |               | (1,023)       |
| Stock option expense           | -        | 45          | -         | -             | 45            |
| Issuance of share capital      | 32       | (8)         | -         | -             | 24            |
| Unrealized loss on translation |          |             |           |               |               |
| of self-sustaining operations  | -        | -           | -         | (507)         | (507)         |
| Balance, March 31, 2011        | \$35,900 | \$3,334     | \$102,627 | (\$18,428)    | \$123,433     |

## EXCO TECHNOLOGIES LIMITED INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) \$(000) 's

|   | Three Mont |          | Six Month |          |
|---|------------|----------|-----------|----------|
|   | March 31   |          | March     |          |
|   | 2011       | 2010     | 2011      | 2010     |
| OPERATING ACTIVITIES:                                     |            |          |           |          |
| Net income for the period                                 | \$5,546    | \$2,226  | \$8,672   | \$4,126  |
| Add (deduct) items not involving a current outlay of cash |            |          |           |          |
| Depreciation and amortization                             | 1,898      | 2,051    | 3,854     | 4,017    |
| Stock-based compensation expense (note 2)                 | 86         | 105      | 176       | 228      |
| Future income taxes                                       | (479)      | 349      | (248)     | 330      |
| Gain on sale of fixed assets                              | (96)       | -        | (43)      | (271)    |
| (Gain) loss on financial instrument valuation (note 4)    | 85         | (480)    | (182)     | (919)    |
|   | 7,040      | 4,251    | 12,229    | 7,511    |
| Net change in non-cash working capital                    |            |          |           |          |
| balances related to operations                            | (5,758)    | (4,066)  | (11,406)  | 398      |
| Cash provided by operating activities                     | 1,282      | 185      | 823       | 7,909    |
| FINANCING ACTIVITIES:                                     |            |          |           |          |
| Dividends paid (note 2)                                   | (1,023)    | (818)    | (2,046)   | (1,534)  |
| Issuance of share capital (note 2)                        | 24         | 10       | 24        | 332      |
| Repurchase of share capital (note 2)                      | -          | -        | -         | (24)     |
| Cash used in financing activities                         | (999)      | (808)    | (2,022)   | (1,226)  |
| INVESTING ACTIVITIES:                                     |            |          |           |          |
| Investment in subsidiary                                  | _          | _        | (1,541)   | _        |
| Investment in fixed assets                                | (1,409)    | (841)    | (5,382)   | (2,026)  |
| Proceeds on sale of fixed assets                          | 230        | 35       | 274       | 575      |
| Cash used in investing activities                         | (1,179)    | (806)    | (6,649)   | (1,451)  |
|   |            |          |           |          |
| Effect of exchange rate changes on cash                   | 1,032      | (124)    | 338       | (307)    |
|   |            |          |           |          |
| Net increase (decrease) in cash during the period         | 136        | (1,553)  | (7,510)   | 4,925    |
| Cash, beginning of period                                 | 12,540     | 17,842   | 20,186    | 11,364   |
| Cash, end of period                                       | \$12,676   | \$16,289 | \$12,676  | \$16,289 |

\$(000)'s except per share amounts

### 1. ACCOUNTING POLICIES

### **Basis of presentation**

These unaudited interim consolidated financial statements of Exco Technologies Limited (the "Company") have been prepared in accordance with Canadian generally accepted accounting principles ("GAAP"), except that certain disclosures required for annual financial statements have not been included. Accordingly, the unaudited interim consolidated financial statements should be read in conjunction with the Company's annual consolidated financial statements included in the 2010 Annual Report. The unaudited interim consolidated financial statements have been prepared on a basis that is consistent with the accounting policies set out in the Company's 2010 annual consolidated financial statements.

### **Accounting policy changes**

In February 2008, the Canadian Accounting Standards Board confirmed that International Financial Reporting Standards ("IFRS") will replace current Canadian GAAP for publicly accountable companies. The official change-over date is for interim and annual financial statements for fiscal years beginning on or after January 1, 2011. IFRS will be required for the Company's interim and annual consolidated financial statements for the fiscal year beginning on October 1, 2011. The Company is currently formulating and developing an implementation plan to comply with the new standards and its future reporting requirements.

### 2. SHARE CAPITAL

### **Authorized**

The Company's authorized share capital consists of an unlimited number of common shares, an unlimited number of non-voting preference shares issuable in one or more series and 275 special shares.

#### **Issued**

The Company has not issued any non-voting preference shares or special shares. Changes to the issued common shares are shown in the following table:

|  | Common Shares |          |
|--|---------------|----------|
| Issued and outstanding at September 30, 2010   | 40,912,823    | \$35,868 |
| Issued and outstanding at December 31, 2010    | 40,912,823    | 35,868   |
| Issued for cash under Stock Option Plan        | 14,000        | 24       |
| Contributed surplus on stock options exercised | -             | 8        |
| Issued and outstanding at March 31, 2011       | 40,926,823    | \$35,900 |

### **Currency Translation Adjustment**

Most of the Company's foreign operations are self-sustaining. Gains and losses arising from the translation of the Company's net investment in its foreign subsidiaries are included in accumulated other comprehensive loss in shareholders' equity. The appropriate

\$(000)'s except per share amounts

amount of exchange gain or loss included in accumulated other comprehensive loss is reflected in earnings when there is a sale or partial sale of the Company's investment in these operations or upon a complete or substantially complete liquidation of the investment.

Unrealized translation adjustments which arise on the translation to Canadian dollars of assets and liabilities of the Company's self-sustaining foreign operations resulted in an unrealized currency translation loss of \$507 during the three months ended March 31, 2011 (three months ended March 31, 2010 - the unrealized translation loss was \$2,274). For the six months ended March 31, 2011, the unrealized loss was \$2,510 (six months ended March 31, 2010 - the unrealized translation loss was \$3,717). Year-to-date unrealized loss of \$2,510 was primarily attributable to the weakening of the U.S. dollar against the Canadian dollar as measured at March 31, 2011 and September 30, 2010.

### **Cash Dividends**

During the three months ended March 31, 2011, the Company paid cash dividends as outlined in the table below. In the current quarter, the dividend rate per quarter was \$0.025 (2010 - \$0.02) per common share.

|                      | 2011    | 2010    |
|----------------------|---------|---------|
| December 31          | \$1,023 | \$716   |
| March 31             | 1,023   | 818     |
| Total dividends paid | \$2,046 | \$1,534 |

### **Stock Option Plan**

The Company has a stock option plan under which common shares may be acquired by employees and officers of the Company. While non-executive directors are not eligible to participate in the stock option plan, they do participate in the deferred share unit plan. The following is a continuity schedule of options outstanding (number of options in the table below is expressed in whole numbers and has not been rounded to the nearest thousand):

|                      |                   | 2011              |                     |                   | 2010              |                     |
|----------------------|-------------------|-------------------|---------------------|-------------------|-------------------|---------------------|
|                      | Options           | outstanding       |                     | Options           | outstanding       |                     |
|                      |                   | Weighted average  |                     |                   | Weighted average  |                     |
|                      | Number of options | exercise<br>price | Options exercisable | Number of options | exercise<br>price | Options exercisable |
| Opening balance      | 1,830,619         | \$3.97            | 1,350,743           | 1,929,429         | \$4.33            | 1,499,791           |
| Granted              | 143,979           | \$3.30            | -                   | 233,000           | \$1.92            | -                   |
| Vested               | -                 | -                 | 216,942             | -                 | -                 | 146,162             |
| Expired              | (220,208)         | \$3.93            | (267,310)           | (267,310)         | \$4.50            | (267,310)           |
| Balance, December 31 | 1,754,390         | \$3.92            | 1,300,375           | 1,895,119         | \$4.01            | 1,378,643           |
| Vested               | -                 | -                 | 22,700              | -                 | -                 | 22,600              |
| Exercised            | (14,000)          | \$1.72            | (14,000)            | (7,000)           | 1.52              | (7,000)             |
| Balance, March 31    | 1,740,390         | \$3.94            | 1,309,075           | 1,888,119         | \$4.02            | 1,394,243           |

\$(000)'s except per share amounts

### **Stock-based Compensation**

Stock-based compensation resulting from applying the Black-Scholes option-pricing model to the Company's stock option plan was \$45 for the three months ended March 31, 2011 (three months ended March 31, 2010 - \$48) and for the six months ended March 31, 2011 was \$95 (six months ended March 31, 2010 - \$134). All stock-based compensation has been recorded in selling, general and administrative expenses. The weighted average assumptions measuring the fair value of stock options and the weighted average fair value of options granted in the three months ended March 31, 2011 and March 31, 2010 are as follows:

|  | March 31, 2011    | March 31, 2010 |
|--|-------------------|----------------|
| Risk-free interest rates                           | 2.86%             | 2.44%          |
| Expected dividend yield                            | 2.39%             | 3.50%          |
| Expected volatility                                | 61.47%            | 66.07%         |
| Expected time until exercise                       | <b>7.92 years</b> | 5.50 years     |
| Weighted average fair value of the options granted | \$1.69            | \$0.92         |

### **Deferred Share Unit Plan**

|                   | Number of units | Expense |
|-------------------|-----------------|---------|
| December 31, 2010 | 3,332           | \$40    |
| March 31, 2011    | 3,593           | 41      |
| Total             | 6,925           | \$81    |

### **Contributed Surplus**

Contributed surplus consists of accumulated stock option expense less the fair value of the options at the grant date that have been exercised and reclassified to share capital. The following is a continuity schedule of contributed surplus:

|                                   | 2011    | 2010    |
|-----------------------------------|---------|---------|
| Balance, September 30             | \$3,247 | \$3,130 |
| Stock option compensation expense | 50      | 86      |
| Exercise of stock options         | -       | (107)   |
| Balance, December 31              | \$3,297 | \$3,109 |
| Stock option compensation expense | 45      | 48      |
| Exercise of stock options         | (8)     | (2)     |
| Balance, March 31                 | \$3,334 | \$3,155 |

### **Normal Course Issuer Bid**

The Company received approval from the Toronto Stock Exchange for a normal course issuer bid for a 12-month period beginning on May 10, 2010, replacing the normal course issuer bid which expired on May 9, 2010. The Company's Board of Directors authorized the purchase of up to 1,500,000 common shares, representing approximately 4% of the Company's outstanding common shares. During the six months ended March 31, 2011, no common shares were repurchased (six months ended March 31, 2010 - 11,600 common

\$(000)'s except per share amounts

shares at a total cost of \$24). The cost to purchase the shares in the prior year exceeded their stated value by \$14 and was charged against retained earnings.

### 3. FIXED ASSETS

|                         |           |                              | March 31, 2011 |
|-------------------------|-----------|------------------------------|----------------|
|                         |           | Accumulated Depreciation and | Net            |
|                         | Cost      | Amortization                 | Book Value     |
| Land                    | \$6,484   | <b>\$-</b>                   | \$6,484        |
| Buildings               | 41,409    | 14,549                       | 26,860         |
| Machinery and equipment | 144,240   | 117,756                      | 26,484         |
| Tools                   | 15,004    | 11,218                       | 3,786          |
| _                       | \$207,137 | \$143,523                    | \$63,614       |

|                         |           |                  | September 30, 2010 |
|-------------------------|-----------|------------------|--------------------|
|                         |           | Accumulated      |                    |
|                         |           | Depreciation and | Net                |
|                         | Cost      | Amortization     | Book Value         |
| Land                    | \$6,583   | \$-              | \$6,583            |
| Buildings               | 44,599    | 15,447           | 29,152             |
| Machinery and equipment | 152,275   | 125,169          | 27,106             |
| Tools                   | 15,221    | 11,614           | 3,607              |
| _                       | \$218,678 | \$152,230        | \$66,448           |

At March 31, 2011, the Company had building, machinery and deposits relating to fixed assets of \$291 (September 30, 2010 - \$865). These assets are not being depreciated because they are under construction and not in use.

### 4. FINANCIAL INSTRUMENTS

Financial instruments of the Company consist primarily of cash, accounts receivable, accounts payable and accrued liabilities, customer advance payments and forward foreign exchange contracts. With the exception of forward foreign exchange contracts which the Company fair values quarterly and recognizes any changes in value in the consolidated statements of income and comprehensive income (loss), the carrying value of these financial instruments approximates their fair value due to their short-term nature.

The Company classifies its financial instruments as follows:

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| Cash                                     | Financial assets - held for trading                 |
|--|---|
| Accounts receivable*                     | Financial assets - loans and receivables            |
| Accounts payable and accrued liabilities | Financial liabilities - other financial liabilities |
| Customer advance payments                | Financial liabilities - held for trading            |
| Forward foreign exchange contracts       | Financial assets / liabilities - held for trading   |

<sup>\*</sup> Recorded at amortized cost

### **Foreign Exchange Contracts**

The Company entered into a series of put and call options ("collars") extending through to September 22, 2011. The total value of these collars is 12.9 million Mexican pesos (September 30, 2010 - 33.7 million Mexican pesos). The selling price ranges from 11.75 to 12.20 Mexican pesos to each U.S. dollar.

Management estimates that a loss of \$6 (September 30, 2010 - loss of \$188) would be realized if these collars were terminated on March 31, 2011. As at March 31, 2011, the estimated fair value gain of \$182 (March 31, 2010 - gain of \$919) has been included in selling, general and administrative expense on the consolidated statements of income and comprehensive income (loss) and the loss of \$6 is recorded in the consolidated balance sheets under the caption accounts payable and accrued liabilities.

### Financial Risk Management

The Company, through its financial assets and liabilities, is exposed to various risks. The following analysis provides a measurement of the risks and how they are managed:

### a) Credit Risk

Credit risk is the risk of an unexpected loss if a customer or third party fails to meet its contractual obligations. The Company's primary credit risk is its outstanding trade accounts receivable. The carrying amount of its outstanding trade accounts receivable represents the Company's estimate of its maximum credit exposure. The Company regularly monitors its credit risk exposure and takes steps such as credit approval procedures, establishing credit limits, utilizing credit assessments and monitoring practices to mitigate the likelihood of these exposures from resulting in an actual loss. The carrying amount of the trade accounts receivable disclosed in the unaudited interim consolidated balance sheets is net of allowances for doubtful accounts, estimated by the Company's management, based on prior experience and assessment of current financial conditions of customers as well as the general economic environment. When a receivable balance is considered uncollectible, it is written off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written off are credited against operating expenses in the consolidated statements of income and comprehensive income (loss). As at March 31, 2011, the accounts receivable balance (net of allowance for doubtful accounts) is \$41,463 (September 30, 2010 - \$33,320) and the Company's five largest trade debtors accounted for 42% of the total accounts receivable balance (September 30, 2010 - 43%). At March 31, 2011, accounts receivables of \$627 are insured against default.

The following table presents a breakdown of the Company's accounts receivable balances:

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|                                 | March 31, 2011 | September 30, 2010 |
|---------------------------------|----------------|--------------------|
| Trade accounts receivable       | \$39,326       | \$31,260           |
| Employee receivable             | 94             | 23                 |
| Sales tax receivable            | 1,298          | 1,712              |
| Others                          | 1,216          | 746                |
| Allowance for doubtful accounts | (471)          | (421)              |
| Total accounts receivable, net  | \$41,463       | \$33,320           |

The aging of trade accounts receivable balances is as follows:

|                                       | March 31, 2011 | September 30, 2010 |
|---------------------------------------|----------------|--------------------|
| Not past due                          | \$28,991       | \$23,145           |
| Past due 1-30 days                    | 8,294          | 6,147              |
| Past due 31-60 days                   | 1,279          | 1,126              |
| Past due 61-90 days                   | 411            | 353                |
| Past due over 90 days                 | 351            | 489                |
| Less: allowance for doubtful accounts | (471)          | (421)              |
| Total trade accounts receivable, net  | \$38,855       | \$30,839           |

The movement in the allowance for doubtful accounts is as follows:

|                  | March 31, 2011 | September 30, 2010 |
|------------------|----------------|--------------------|
| Opening balance  | \$421          | \$462              |
| Bad debt expense | 50             | 194                |
| Write-offs       | -              | (235)              |
| Closing balance  | \$471          | \$421              |

### b) Liquidity Risk

Liquidity risk refers to the possibility that the Company may not be able to meet its financial obligations as they come due. The Company manages its liquidity risk by minimizing its financial leverage and arranging credit facilities in order to ensure sufficient funds are available to meet its financial obligations. This is achieved by continuously monitoring its cash flows from its operating, investing and financing activities. As at March 31, 2011, the Company has a net cash balance of \$12,676 (September 30, 2010 - \$20,186) and unused credit facilities of \$9,374 (September 30, 2010 - \$11,648).

### c) Foreign Exchange Risk

The Company's functional and reporting currency is in Canadian dollars. It operates in Canada with subsidiaries located in the United States, Mexico, Morocco and Switzerland. It is exposed to foreign exchange transaction and translation risk through its operating activities and self-sustaining foreign operations. Unfavourable changes in the exchange rates may affect the operating results and shareholders' equity of the Company. In order to mitigate the foreign currency exposure, the Company reduces part of its foreign exchange risk by sourcing a significant portion of its manufacturing inputs in the currency that its

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sales are denominated in. In addition to the above natural hedge, depending on the timing of foreign currency receipts and payments, the Company will occasionally enter into short-term forward foreign exchange contracts to mitigate part of the remaining foreign exchange exposure. These contracts are classified as "held for trading" on the consolidated balance sheets and fair valued each quarter. The resulting gain or loss on the valuation of these financial instruments is recognized in the consolidated statements of income and comprehensive income (loss). The Company does not mitigate the translation risk exposure of its self-sustaining foreign operations due to the fact that these investments are considered to be long-term in nature.

With all other variables held constant, the following table outlines the Company's year to date foreign exchange exposure at one percent fluctuation between various currencies compared with the average year to date exchange rate.

|                      | 1 %         | 1 %         | 1 %         | 1 %         | 1%          |
|----------------------|-------------|-------------|-------------|-------------|-------------|
|                      | Fluctuation | Fluctuation | Fluctuation | Fluctuation | Fluctuation |
|                      | USD vs.     | MAD vs.     | MAD vs.     | USD vs.     | CHF vs.     |
|                      | CDN         | CDN         | EUR         | MXP         | EUR         |
| Income (loss) before |             |             |             |             |             |
| income taxes         | +/-489      | +/-13       | +/-68       | +/-26       | +/-8        |
| Other comprehensive  |             |             |             |             |             |
| income (loss)        | +/-271      | +/-70       | na          | na          | na          |

### d) Interest Rate Risk

The Company's exposure to interest rate risk relates to its net cash position and variable rate credit facilities. The Company mitigates its interest risk exposure by reducing or eliminating its overall debt position. As at March 31, 2011, the Company has a net cash position of \$12,676 (September 30, 2010 - \$20,186) therefore its interest rate risk exposure is insignificant.

### e) Fair Value

Fair value represents point-in-time estimates that may change in subsequent reporting periods due to market conditions or other factors. Presented below is a comparison of the fair value of each financial instrument to its carrying value.

|                           | March 31, 2011                       |                   | September 30                         | , 2010                  |
|---------------------------|--------------------------------------|-------------------|--------------------------------------|-------------------------|
|                           | Fair Value of                        |                   |                                      | Fair Value              |
|                           | Carrying Amount of Asset (Liability) | Asset (Liability) | Carrying Amount of Asset (Liability) | of Asset<br>(Liability) |
| Foreign currency collars  | (\$6)                                | (\$6)             | (\$206)                              | (\$206)                 |
| Foreign currency forwards | <b>\$-</b>                           | <b>\$</b> -       | \$18                                 | \$18                    |

Due to their short-term nature, the fair value of cash, receivables, payables, accrued liabilities and customer advance payments is assumed to approximate carrying value.

The fair value of derivative instruments that are not traded in an active market such as over-the-counter foreign exchange options and collars is determined using quoted forward exchange rates at the consolidated balance sheet date. The following tables present the

\$(000)'s except per share amounts

Company's fair value hierarchy for those financial assets and financial liabilities carried at March 31, 2011 and September 30, 2010.

### Fair Value Measurements at Reporting Date

|                           | Using:  |   |   |  |
|---------------------------|---|---|---|--|
|                           | Carrying<br>Amount of Asset<br>(Liability) at<br>March 31, 2011 | Quoted Market<br>Prices in Active<br>Markets for<br>Identical Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| Foreign currency collars  | (\$6)   | -   | (\$6)   | -  |
| Foreign currency forwards | -   | -   | _   | -  |

### Fair Value Measurements at Reporting Date

|                           |                      |                  | Using:      |              |
|---------------------------|----------------------|------------------|-------------|--------------|
|                           |                      | Quoted Market    | Significant |              |
|                           |                      | Prices in Active | Other       | Significant  |
|                           | Carrying Amount of   | Markets for      | Observable  | Unobservable |
|                           | Asset (Liability) at | Identical Assets | Inputs      | Inputs       |
|                           | September 30, 2010   | (Level 1)        | (Level 2)   | (Level 3)    |
| Foreign currency collars  | (\$206)              | -                | (\$206)     | -            |
| Foreign currency forwards | \$18                 | -                | \$18        | -            |

### 5. INVENTORIES

|                     | March 31, 2011 | September 30, 2010 |
|---------------------|----------------|--------------------|
| Raw materials       | \$8,194        | \$11,160           |
| Work in process     | 13,596         | 10,736             |
| Finished goods      | 5,312          | 1,625              |
| Production supplies | 90             | 89                 |
|                     | \$27,192       | \$23,610           |

Inventories are valued at the lower of cost and net realizable value, with cost being determined substantially on a first-in, first-out basis. Cost includes the cost of materials and, in the case of work in process and finished goods, direct labour and the applicable share of manufacturing overhead.

During the three months ended March 31, 2011, inventories of \$21,691 (three months ended March 31, 2010 - \$16,262) were expensed of which \$76 were from the write downs of inventory (three months ended March 31, 2010 - \$106), net of nil reversal of write downs (three months ended March 31, 2010 - nil). During the six months ended March 31, 2011, inventories of \$41,293 (six months ended March 31, 2010 - \$32,365) were expensed, of which \$212 were from the write downs of inventory (six months ended March 31, 2010 - \$249), net of nil reversal of write downs (six months ended March 31, 2010 - nil).

\$(000)'s except per share amounts

### 6. CAPITAL MANAGEMENT

The Company defines capital as net debt and shareholders' equity. As at March 31, 2011, total managed capital was \$123,433 (September 30, 2010 - \$119,198) consisting of nil net debt (September 30, 2010 - nil) and shareholders' equity of \$123,433 (September 30, 2010 - \$119,198).

The Company's objectives when managing capital are to:

- utilize short-term funding sources to manage its working capital requirements and fund capital expenditures required to execute its operating and strategic plans, and
- maintain low overall debt levels relative to shareholders' equity with a strong bias for short-term debt in order to minimize the cost of capital and allow maximum flexibility to respond to current and future industry, market and economic risks and opportunities.

The following ratios are used by the Company to monitor its capital:

|                    | March 31, 2011 | September 30, 2010 |
|--------------------|----------------|--------------------|
| Net debt to equity | 0.00:1         | 0.00:1             |
| Current ratio      | 2.78:1         | 2.36:1             |

The following table details the net debt calculation used in the net debt to equity ratio as at the periods ended as indicated:

|                   | March 31, 2011 | September 30, 2010 |
|-------------------|----------------|--------------------|
| Bank indebtedness | \$-            | \$-                |
| Less: cash        | 12,676         | 20,186             |
| Net debt          | nil            | nil                |

The current ratio is calculated by dividing current assets (excluding cash and assets held for sale) by current liabilities (excluding bank indebtedness).

The Company is not subject to any capital requirement imposed by regulators; however, the Company must adhere to certain financial covenants related to the terms of its bank credit facility. As at March 31, 2011, the Company was in compliance with the required financial covenants.

#### 7. ASSETS HELD FOR SALE

In reacting to the recent economic crisis and negative trend of the automotive industry, the Company ceased to operate the Neocon USA subsidiary in September 2009 in order to consolidate the Group operations, reduce overhead and dispose of the production facility. In a similar manner, in December 2010, the Company also ceased the operations of its extrusion plant in Newmarket and transferred its production to other Exco plants. Effectively, a combined total of \$4,962 of fixed assets has been listed for sale (September

\$(000)'s except per share amounts

30, 2010 - \$1,206). The Company expects the total proceeds from the sale of these assets to be higher than their net book values.

### 8. SEGMENTED INFORMATION

The Company operates in two business segments: Casting and Extrusion Technology ("Casting and Extrusion") and Automotive Solutions. The accounting policies followed in the operating segments are consistent with those outlined in Note 1 to the annual consolidated financial statements.

The Casting and Extrusion segment designs and engineers tooling and other manufacturing equipment. Its operations are substantially for automotive and other industrial markets in North America.

The Automotive Solutions segment produces automotive interior components and assemblies primarily for cargo storage and restraint for sale to automotive manufacturers and Tier 1 suppliers (suppliers to automakers).

The Corporate segment involves administrative expenses that are not directly related to the business activities of the above two operating segments.

| Three Months ended March 31, 2011 |                       |                         |           |           |
|-----------------------------------|-----------------------|-------------------------|-----------|-----------|
|                                   | Casting and Extrusion | Automotive<br>Solutions | Corporate | Total     |
| Sales                             | \$33,494              | \$19,391                | \$-       | \$52,885  |
| Depreciation and                  |                       |                         |           |           |
| amortization                      | 1,506                 | 382                     | 10        | 1,898     |
| Segment income (loss)             | 5,392                 | 3,450                   | (1,409)   | 7,433     |
| Interest income                   |                       |                         |           | 12        |
| Income before income taxes        |                       |                         |           | 7,445     |
| Fixed asset additions             | 1,192                 | 142                     | 75        | 1,409     |
| Fixed assets, net                 | 46,152                | 16,114                  | 1,348     | 63,614    |
| Total assets                      | \$96,080              | \$51,403                | \$4,962   | \$152,445 |

\$(000)'s except per share amounts

| Three Months ended March 31, 2010 |               |            |           |           |
|-----------------------------------|---------------|------------|-----------|-----------|
|                                   | Casting       | Automotive |           |           |
|                                   | and Extrusion | Solutions  | Corporate | Total     |
| Sales                             | \$24,388      | \$14,924   | \$-       | \$39,312  |
| Depreciation and                  |               |            |           |           |
| amortization                      | 1,615         | 427        | 9         | 2,051     |
| Segment income (loss)             | 3,019         | 1,204      | (582)     | 3,641     |
| Interest expense                  |               |            |           | (5)       |
| Income before income taxes        |               |            |           | 3,636     |
| Fixed asset additions             | 616           | 214        | 11        | 841       |
| Fixed assets, net                 | 48,951        | 17,282     | 1,504     | 67,737    |
| Total assets                      | \$88,044      | \$49,020   | \$2,386   | \$139,450 |

|                            | Six Months ended March 31, 2011 |                         |             |           |
|----------------------------|---------------------------------|-------------------------|-------------|-----------|
|                            | Casting and Extrusion           | Automotive<br>Solutions | Corporate   | Total     |
| Sales                      | \$61,248                        | \$37,229                | <b>\$</b> - | \$98,477  |
| Depreciation and           | ,                               | ,                       |             | Í         |
| amortization               | 3,078                           | 759                     | 17          | 3,854     |
| Segment income (loss)      | 7,973                           | 6,166                   | (2,285)     | 11,854    |
| Interest income            |                                 |                         |             | 37        |
| Income before income taxes |                                 |                         |             | 11,891    |
| Fixed asset additions      | 5,091                           | 216                     | 75          | 5,382     |
| Fixed assets, net          | 46,152                          | 16,114                  | 1,348       | 63,614    |
| Total assets               | \$96,080                        | \$51,403                | \$4,962     | \$152,445 |

| Six Months ended March 31, 2010 |             |            |           |           |  |
|---------------------------------|-------------|------------|-----------|-----------|--|
|                                 |             |            |           |           |  |
|                                 | Casting and | Automotive |           |           |  |
|                                 | Extrusion   | Solutions  | Corporate | Total     |  |
| Sales                           | \$48,389    | \$28,513   | \$-       | \$76,902  |  |
| Depreciation and                |             |            |           |           |  |
| amortization                    | 3,109       | 890        | 18        | 4,017     |  |
| Segment income (loss)           | 5,457       | 2,333      | (1,090)   | 6,700     |  |
| Interest expense                |             |            |           | (18)      |  |
| Income before income taxes      |             |            |           | 6,682     |  |
| Fixed asset additions           | 1,173       | 842        | 11        | 2,026     |  |
| Fixed assets, net               | 48,951      | 17,282     | 1,504     | 67,737    |  |
| Total assets                    | \$88,044    | \$49,020   | \$2,386   | \$139,450 |  |

\$(000)'s except per share amounts

### 9. BUSINESS COMBINATION

Effective October 14, 2010, the Company acquired for cash all of the issued and outstanding shares of Allper AG, a Swiss company which designs and markets proprietary consumable die cast tooling. The purchase price was preliminarily allocated to the assets acquired and liabilities assumed based on the fair value for the total consideration as follows:

| Cash   | \$478   |
|--|---------|
| Accounts receivable                              | 1,168   |
| Inventories                                      | 1,085   |
| Fixed assets and other long-term assets          | 306     |
| Accounts payable and accrued liabilities         | (1,018) |
| Fair value of assets acquired and purchase price | \$2,019 |

The acquisition was accounted for using the acquisition method of accounting with the results of operations included in the Company's consolidated financial statements from the respective date of the acquisition.

### 10. COMPARATIVE FIGURES

Certain comparative figures for the prior year have been reclassified to conform with the financial statement presentation adopted in the current year.

### NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

\$(000)'s except per share amounts

### CORPORATE INFORMATION

Exco Technologies Limited is a global supplier of innovative technologies servicing the die-cast, extrusion and automotive industries. Through our 10 strategic locations, we employ 2,001 people and service a diverse and broad customer base.

Telephone: 905-477-3065 Fax: 905-477-2449 Web: www.excocorp.com

### TORONTO STOCK EXCHANGE LISTING

**XTC** 

### **DIRECTORS**

Laurie Bennett, Chairman Edward Kernaghan Robert Magee Philip Matthews Brian A. Robbins, President and CEO Stephen Rodgers Peter van Schaik

### **CORPORATE OFFICERS**

Brian A. Robbins, PEng President and Chief Executive Officer

Paul Riganelli, MA, MBA, LLB Vice President, Finance and Chief Financial Officer, Secretary

### TRANSFER AGENT

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